



RUPA & COMPANY LIMITED



Date: 08-02-2022

To,

The Listing Department National Stock Exchange of India Ltd Exchange Plaza, Plot no. C/1, G Block, Bandra-Kurla Complex Bandra (E), Mumbai - 400 051 <b>NSE Symbol: RUPA</b>	The Department of Corporate Services BSE Ltd Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400 001 <b>Scrip Code: 533552</b>
---	--

Respected Ma'am/ Sir,

Ref: **Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015 ('SEBI Listing Regulations')**

Sub: **Investor Release**

Please find enclosed herewith Investor Release of the Company on the Unaudited (Standalone & Consolidated) Financial Results for the quarter and nine months ended December 31, 2021. The Investor Release will also be available on the website of the Company.

This is for your information and record please.

Thanking you.

Yours faithfully,

For Rupa & Company Limited



Kundan Kumar Jha

**Company Secretary & Compliance Officer**  
**ACS17612**

**Encl: As above**



Investor Release

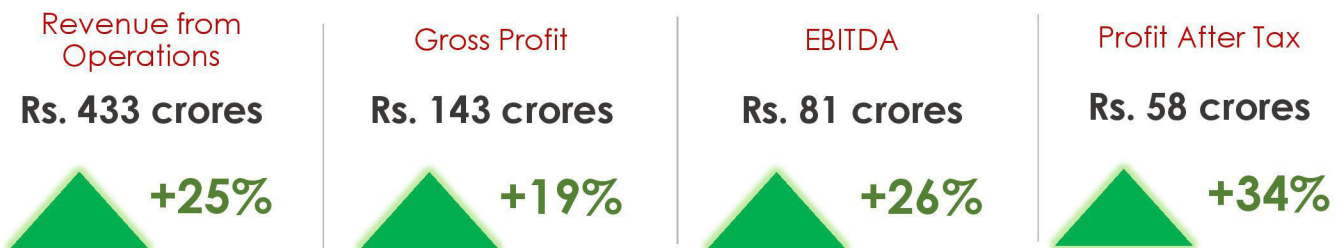
## Rupa & Company Limited reports strong performance for Q3 & 9M FY22

- ✓ Revenue growth of 19% YoY at Rs. 1,019 Cr in 9M FY22
- ✓ EBITDA growth of 17% YoY at Rs. 194 Cr in 9M FY22
- ✓ EBITDA margin at 19.1% in 9M FY22
- ✓ PAT grew 30% YoY at Rs. 143 Cr in 9M FY22
- ✓ PAT margin at 14% in 9M FY22

Our Group Chairman, Mr. Prahlad Rai Agarwala has been conferred the 'Padma Shri' - one of the highest civilian honour of the country. The selection comes as a recognition of his distinguished service to the industry.

**Kolkata, 8<sup>th</sup> February, 2022** ; Rupa & Company Limited, one of the leading and largest knitwear brand in India, engaged in the manufacturing, marketing, selling and distribution of men's and women's innerwear, thermal wear and fashion wear announced its Unaudited Financial Results for the Quarter and nine month ended on 31<sup>st</sup> December 2021

### Key Financial Highlights: Q3 FY22



Particulars (Rs. Crs.)	Q3FY22	Q3 FY21	Y-o-Y	9M FY22	9M FY21	Y-o-Y
Revenues	433.2	345.6	25%	1,018.7	858.7	19%
EBITDA	80.9	64.3	26%	194.3	166.7	17%
EBITDA Margins (%)	18.7%	18.6%		19.1%	19.4%	
Profit After Tax	58.3	43.4	34%	142.5	109.4	30%
PAT Margins (%)	13.5%	12.6%		14.0%	12.7%	

\* On Consolidated Basis



**Commenting on the Results, Mr. Dinesh Kumar Lodha, CEO said,**

*"We are extremely proud to announce that we continue to build upon the momentum in our growth trajectory. On an already higher base, in Q3 FY22 we have registered double digit growth in Revenues, EBITDA and PAT at 25%, 26% and 34% respectively. As previously defined in our growth strategy, we continue to see robust demand for our attractively priced high-quality products.*

*The Company has added trendy & stylish products to expand the SKUs in sub brands. We are encouraged by the performance of Athleisure segment which is growing at a fast pace owing to the customer preference.*

*The Company is making in-roads in previously untapped geographies (X-factor Markets) and also increasing its penetration in established markets. Going forward, in response to growing demand from international markets, we intend to rapidly grow our exports business.*

*We have always been committed to our long-term goal of providing the highest level of consumer satisfaction with our products and brands and we are confident of achieving robust operational and financial performance going ahead."*



## **About Rupa & Company Limited**

Rupa, today is one of the leading knitwear brand in India, covering the entire range of knitted garments from innerwear to casual wear. Rupa has a broad & unparalleled product portfolio of innerwear, thermal wear, and casual and athleisure wear. The Company has a bouquet of brands across all price segments – economy, mid-premium, premium as well as the super-premium across men, women, and kids.

The Company has 4 state of the art manufacturing facilities in Domjur (West Bengal), Tirupur (Tamil Nadu), Bengaluru (Karnataka) and Ghaziabad (NCR) with a capacity of 7,00,000 finished goods per day.

The Company has PAN India presence with over 1,200 dealers and over 1,25,000 retail touchpoints.

## **Contact Details**

<b>Company: Rupa &amp; Company</b>	<b>Investor Relations: Orient Capital</b>
	
Name: Mr. Sumit Khowala	Mr. Nachiket Kale <a href="mailto:nachiket.kale@linkintime.co.in">nachiket.kale@linkintime.co.in</a> +91 9920940808
Email: <a href="mailto:sumit.khowala@rupa.co.in">sumit.khowala@rupa.co.in</a>	
CIN: L17299WB1985PLC038517	Mr. Rajesh Agrawal <a href="mailto:rajesh.agrawal@linkintime.co.in">rajesh.agrawal@linkintime.co.in</a> +91 9967491495
<a href="http://www.rupa.co.in">www.rupa.co.in</a>	

## **Safe Harbor Statement**

Any forward-looking statements about expected future events, financial and operating results of the Company are based on certain assumptions which the Company does not guarantee the fulfilment of. These statements are subject to risks and uncertainties. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company's operations include a downtrend in the industry, global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, technological changes, investment and business income, cash flow projections, interest, and other costs. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.