

## PART I

SL NO	Particulars	3 Months ended			Financial Year ended	
		31 March 2012 Audited	31 December 2011 Unaudited	31 March 2011 Audited	31 March 2012 Audited	31 March 2011 Audited
1	<b>Income from operations</b>					
	a) Net Sales / Income from operations(Net of Excise Duty)	21,306.63	14,070.09	18,836.00	69,879.59	63,850.34
	b) Other Operating income					-
	<b>Total Income from operations [1(a)+1(b)]</b>	<b>21,306.63</b>	<b>14,070.09</b>	<b>18,836.00</b>	<b>69,879.59</b>	<b>63,850.34</b>
2	<b>Expenses</b>					
	a) Cost of Raw Material consumed	9,198.41	8,541.46	12,278.19	37,746.84	39,342.87
	b) Purchases of Finished Goods	1,208.58	521.60	550.20	3,217.44	2,315.19
	c) Changes in inventories of finished goods, work-in-progress and stock in trade	982.62	(2,012.95)	(1951.91)	(3,305.18)	(6,061.70)
	d) Employee benefits expense	233.68	195.50	211.79	828.06	611.49
	e) Depreciation and amortisation expense	149.51	150.05	137.57	606.15	458.02
	f) Other Expenses	7,246.53	5,028.68	5,929.67	22,721.11	20,991.56
	<b>Total expenses [2(a) to 2(f)]</b>	<b>19,019.33</b>	<b>12,424.34</b>	<b>17,155.51</b>	<b>61,814.42</b>	<b>57,657.43</b>
3	<b>Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>2,287.30</b>	<b>1,645.75</b>	<b>1,680.49</b>	<b>8,065.17</b>	<b>6,192.91</b>
4	Other Income	19.08	21.89	21.68	67.68	129.42
5	<b>Profit/(Loss) from operations before finance costs and exceptional items (3+4)</b>	<b>2,306.38</b>	<b>1,667.64</b>	<b>1,702.17</b>	<b>8,132.85</b>	<b>6,322.33</b>
6	Finance Costs	493.80	563.22	398.47	2,114.30	1,519.64
7	<b>Profit/(Loss) from operations after finance costs but before exceptional items (5-6)</b>	<b>1,812.58</b>	<b>1,104.42</b>	<b>1,303.70</b>	<b>6,018.55</b>	<b>4,802.69</b>
8	Exceptional Items	-	-	-	-	-
9	<b>Profit/(Loss) from operations before tax [7+8]</b>	<b>1,812.58</b>	<b>1,104.42</b>	<b>1,303.70</b>	<b>6,018.55</b>	<b>4,802.69</b>
10	Tax Expense	501.76	358.33	436.26	1,866.39	1,600.87
11	<b>Net Profit/(Loss) from operations after tax (9-10)</b>	<b>1,310.82</b>	<b>746.09</b>	<b>867.44</b>	<b>4,152.16</b>	<b>3,201.82</b>
12	Extra Ordinary Item (Net of Tax)	-	-	-	-	-
13	<b>Net Profit/(Loss) for the period (11+12)</b>	<b>1,310.82</b>	<b>746.09</b>	<b>867.44</b>	<b>4,152.16</b>	<b>3,201.82</b>
14	Paid up Equity Share Capital (Face Value- ₹ 1/- each)	795.25	795.25	795.25	795.25	795.25
15	Reserve excluding Revaluation Reserve	-	-	-	18,227.60	15,461.81
16	Basic earnings per share (Not Annualised)- in ₹ (before & after extraordinary items)	1.65	0.94	1.09	5.22	4.03
17	Diluted earnings per share (Not Annualised)- in ₹ (before & after extraordinary items)	1.65	0.94	1.09	5.22	4.03

## Notes :

1) The above results have been reviewed by Audit Committee and taken on record by the Board of Directors at the respective meetings held on May 28, 2012

2) The figures for the last quarter for the current year and for the previous year are the balancing figures in respect of the full financial year in the 31st March 2011 and the unaudited published year to date figure upto the 3rd quarter ended December 31, 2011

3) The financial statements have been presented as per revised schedule VI of the Companies Act, 1956 which had a significant impact on presentation. Previous period/year figures have been regrouped / reclassified to make them comparable with those of current period/ year wherever necessary.

4) The Board of Directors at its meeting considered and recommended dividend @ 150% i.e. ₹ 1.50 per Equity share of ₹ 1/- each

## BY ORDER OF THE BOARD

*K. B. Agarwala*Kunj Bihari Agarwala  
Managing DirectorPlace : Kolkata  
Dated : 28.05.2012

**PART II**

Particulars	Quarter ended 31.03.2012 (Audited)	Quarter ended 31.12.2011 (Un-Audited)	Previous Quarter ended 31.03.2011 (Audited)	Corresponding Quarter ended 31.03.2011 (Audited)	Year ended 31.03.2012 (Audited)	Year ended 31.03.2011 (Audited)
<b>A Particulars of Shareholding</b>						
1 Aggregate of public shareholding						
Number of shares	19,938,170	19,938,170	19,938,170	19,938,170	19,938,170	19,938,170
% of shareholding	25.07	25.07	25.07	25.07	25.07	25.07
2 Promoters and Promoter Group Shareholding						
(a) Pledged / Encumbered						
Number of Shares	NIL	NIL	NIL	NIL	NIL	NIL
% of shares to total shareholding of promoter & promoter group						
% of shares to total share capital of the company						
(b) Non- Encumbered						
Number of Shares	59,586,390	59,586,390	59,586,390	59,586,390	59,586,390	59,586,390
% of shares to total shareholding of promoter & promoter group						
% of shares to total share capital of the company						
	100	100	100	100	100	100
	74.93	74.93	74.93	74.93	74.93	74.93

Particulars	Quarter ended on 31.03.2012
<b>B Investor Complaints</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed off during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil

Particulars	Quarter ended on 31.03.2012
<b>B Investor Complaints</b>	
Pending at the beginning of the quarter	Nil
Received during the quarter	Nil
Disposed off during the quarter	Nil
Remaining unresolved at the end of the quarter	Nil



**K. B. Agarwal & Company Limited**

*K. B. Agarwal*  
**K. B. Agarwal**  
(Managing Director)

**RUPA**  
**RUPA & COMPANY LTD.**  
REGD. OFFICE : "METRO TOWER", 1, HO CHI MINH SARANI, KOLKATA-700 071  
Statement of Consolidated Audited Results for the Quarter and Year Ended 31 March 2012  
( ₹ in Lakhs)

SL NO	Particulars	3 Months ended			Financial Year ended	
		31 March 2012 Audited	31 December 2011 Unaudited	31 March 2011 Audited	31 March 2012 Audited	31 March 2011 Audited
1	<b>Income from operations</b>					
	a) Net Sales / Income from operations (Net of Excise Duty)	21,594.56	14,143.46	18,940.51	71,100.23	65,003.38
	b) Other Operating income					
	Total income from operations [1(a)+1(b)]	<b>21,594.56</b>	<b>14,143.46</b>	<b>18,940.51</b>	<b>71,100.23</b>	<b>65,003.38</b>
2	<b>Expenses</b>					
	a) Cost of Raw Material consumed	9,552.54	9,196.95	13,732.48	39,587.77	42,672.42
	b) Purchases of Finished Goods	189.89	-	5.37	189.89	33.89
	c) Changes in Inventories of finished goods, work-in-progress and stock in trade					
	d) Employee benefits expense	1,579.58	(2,373.80)	(3240.08)	(2,542.93)	(7,745.55)
	e) Depreciation and amortisation expense	252.51	216.57	221.81	888.04	642.91
	f) Other Expenses	151.30	151.85	139.49	613.31	465.08
	Total expenses [2(a) to 2(f)]	<b>7,495.28</b>	<b>5,269.31</b>	<b>6347.81</b>	<b>23,942.77</b>	<b>22,452.33</b>
3	<b>Profit/(Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>19,221.10</b>	<b>12,460.88</b>	<b>17,206.88</b>	<b>62,678.85</b>	<b>58,521.08</b>
4	Other Income	2,373.46	1,682.58	1,733.63	8,421.38	6,482.30
5	<b>Profit/(Loss) from operations before finance costs and exceptional items (3+4)</b>	<b>20.76</b>	<b>57.42</b>	<b>21.57</b>	<b>71.64</b>	<b>130.83</b>
6	Finance Costs	2,394.22	1,740.00	1,755.20	8,493.02	6,613.13
7	<b>Profit/(Loss) from operations after finance costs but before exceptional items (5-6)</b>	<b>506.93</b>	<b>579.50</b>	<b>419.49</b>	<b>2,172.78</b>	<b>1,559.78</b>
8	Exceptional Items	1,887.29	1,160.50	1,335.71	6,320.24	5,053.35
9	<b>Profit/(Loss) from operations before tax [7+8]</b>	<b>1,887.29</b>	<b>1,160.50</b>	<b>1,335.71</b>	<b>6,320.24</b>	<b>5,053.35</b>
10	Tax Expense	526.68	377.17	446.05	1,964.64	1,683.30
11	<b>Net Profit/(Loss) from operations after tax (9-10)</b>	<b>1,360.61</b>	<b>783.33</b>	<b>889.66</b>	<b>4,355.60</b>	<b>3,370.05</b>
12	Extra Ordinary Item (Net of Tax)	-	-	-	-	-
13	<b>Net Profit/(Loss) for the period (11+12)</b>	<b>1,360.61</b>	<b>783.33</b>	<b>889.66</b>	<b>4,355.60</b>	<b>3,370.05</b>
14	Paid up Equity Share Capital (Face Value- ₹ 1/- each)	795.25	795.25	795.25	795.25	795.25
15	Reserve excluding Revaluation Reserve	-	-	-	18,882.80	15,913.58
16	Basic earnings per share (Not Annualised)-in ₹ (before & after extraordinary items)	1.71	0.99	1.12	5.48	4.24
17	Diluted earnings per share (Not Annualised)-in ₹ (before & after extraordinary items)	1.71	0.99	1.12	5.48	4.24

Notes :

1) The above results have been reviewed by Audit Committee and taken on record by the Board of Directors at the respective meetings held on May 28, 2012

2) In terms of Clause 41 of the listing Agreement details of no. of Investors complaints for the quarter ended 31.03.2012 beginning NIL Received NIL, disposed off NIL, Pending NIL.

3) The above Consolidated Financial Results (CFS) represents results of:

- a) Rupa & Company Limited
- b) Its Subsidiaries
  - (i) Euro Fashion Inners International Pvt. Ltd.
  - (ii) Imoogi Fashions Pvt. Ltd.

4) The figures for the last quarter for the current year and for the previous year are the balancing figures in respect of the full financial year in the 31st March 2011 and the unaudited published year to date figure upto the 3rd quarter ended December 31, 2011

5) The financial statements have been presented as per revised schedule VI of the Companies Act, 1956 which had a significant impact on presentation. Previous period/year figures have been regrouped / reclassified to make them comparable with those of current period/ year wherever necessary.

6) The Board of Directors at its meeting considered and recommended dividend @ 150% i.e. ₹ 1.50 per Equity share of ₹ 1/- each for the financial year 2011-12

BY ORDER OF THE BOARD

Place : Kolkata  
Dated : 28.05.2012

K. B. Agarwala  
Kunj Bihari Agarwala  
Managing Director



**RUPA & COMPANY LTD.**  
**REGD. OFFICE : "METRO TOWER", 1, HO CHI MINH SARANI, KOLKATA-700 071**  
**Standalone Statement of Assets and Liabilities**

	Particulars	As at 31-Mar-2012	(₹ in Lakhs) As at 31-Mar-2011
<b>A.</b>	<b>EQUITY &amp; LIABILITIES</b>		
1)	<b>Shareholder's Fund</b>		
a)	Share Capital	796.29	796.29
b)	Reserve & Surplus	18,288.35	15,522.56
	Sub Total- Shareholder's Fund	<b>19,084.64</b>	<b>16,318.85</b>
2)	<b>Non- Current Liabilities</b>		
a)	Long Term Borrowings	1,600.00	2,400.00
b)	Deferred Tax Liabilities	1,261.98	1,118.49
c)	Other Long Term Liabilities	1,426.75	968.58
	Sub Total- Non- Current Liabilities	<b>4,288.73</b>	<b>4,487.07</b>
3)	<b>Current Liabilities</b>		
a)	Short Term Borrowings	14,708.80	15,101.21
b)	Trade Payables	3,884.88	5,335.06
c)	Other Current Liabilities	5,392.14	4,627.39
d)	Short Term Provisions	1,386.38	924.25
	Sub Total- Current Liabilities	<b>25,372.20</b>	<b>25,987.91</b>
	<b>TOTAL- EQUITY &amp; LIABILITIES</b>	<b>48,745.57</b>	<b>46,793.83</b>
<b>B.</b>	<b>ASSETS</b>		
1)	<b>Non- Current Assets</b>		
a)	Tangible Assets	11,169.58	10,316.07
b)	Intangible Assets	124.17	209.19
c)	Capital Work In Progress	398.51	402.35
d)	Non Current Investments	412.00	412.00
e)	Long Term- Loans & Advances	1,144.02	926.32
	Sub Total- Non- Current Assets	<b>13,248.28</b>	<b>12,265.93</b>
2)	<b>Current Assets</b>		
a)	Inventory	20,666.46	21,081.84
b)	Trade Receivables	12,554.52	10,179.75
c)	Cash and cash Equivalents	512.45	736.00
d)	Short Term- Loans & Advances	1,204.17	2,276.67
e)	Other Current Assets	559.69	253.64
	Sub Total- Current Assets	<b>35,497.29</b>	<b>34,527.90</b>
	<b>TOTAL-ASSETS</b>	<b>48,745.57</b>	<b>46,793.83</b>

**For Rupa & Company Limited**

*K. B. Agarwala*

K. B. Agarwala  
 (Managing Director)



## RUPA & COMPANY LTD.

REGD. OFFICE : "METRO TOWER", 1, HO CHI MINH SARANI, KOLKATA-700 071

Consolidated Statement of Assets and Liabilities

( ₹ in Lakhs)

	Particulars	As at 31-Mar-2012	As at 31-Mar-2011
<b>A.</b>	<b>EQUITY &amp; LIABILITIES</b>		
1)	<b>Shareholder's Fund</b>		
a)	Share Capital	796.29	796.29
b)	Reserve & Surplus	18,943.55	15,974.33
	Sub Total- Shareholder's Fund	<b>19,739.84</b>	<b>16,770.62</b>
2)	<b>Non- Current Liabilities</b>		
a)	Long Term Borrowings	1,600.00	2,400.00
b)	Deferred Tax Liabilities	1,287.07	1,138.22
c)	Other Long Term Liabilities	1,448.06	995.10
	Sub Total- Non- Current Liabilities	<b>4,335.13</b>	<b>4,533.32</b>
3)	<b>Current Liabilities</b>		
a)	Short Term Borrowings	15,234.34	15,128.25
b)	Trade Payables	4,110.17	5,765.07
c)	Other Current Liabilities	5,651.36	4,937.05
d)	Short Term Provisions	1,386.38	924.25
	Sub Total- Current Liabilities	<b>26,382.25</b>	<b>26,754.62</b>
	<b>TOTAL- EQUITY &amp; LIABILITIES</b>	<b>50,457.22</b>	<b>48,058.56</b>
<b>B.</b>	<b>ASSETS</b>		
1)	<b>Non- Current Assets</b>		
a)	Tangible Assets	11,494.12	10,645.24
b)	Intangible Assets	126.67	212.19
c)	Capital Work In Progress	398.51	402.35
d)	Non Current Investments	1.00	1.00
e)	Long Term- Loans & Advances	1,225.02	992.32
f)	Other Non Current Assets	0.13	0.20
	Sub Total- Non- Current Assets	<b>13,245.45</b>	<b>12,253.30</b>
2)	<b>Current Assets</b>		
a)	Inventory	22,227.10	23,562.92
b)	Trade Receivables	12,689.89	10,224.01
c)	Cash and cash Equivalents	526.67	743.44
d)	Short Term- Loans & Advances	1,208.41	1,021.25
e)	Other Current Assets	559.70	253.64
	Sub Total- Current Assets	<b>37,211.77</b>	<b>35,805.26</b>
	<b>TOTAL-ASSETS</b>	<b>50,457.22</b>	<b>48,058.56</b>

**For Rupa & Company Limited**

*K. B. Agarwal*

**K. B. Agarwal**  
**(Managing Director)**



**SEGMENTAL RESULTS**

Particulars	Financial Year ended						Consolidated	
	3 Months ended		31 March		31 March			
	31 March 2012 Audited	31 December 2011 Unaudited	Audited	Standalone	Audited	Standalone		
<b>Primary Segments (Business Segments)</b>								
<b>Revenue by Business Segment:</b>								
Sales	20,910.05	13,669.64	18,606.02	67,906.63	63,261.18	69,127.27	64,414.22	
Services	968.13	715.81	504.98	3,381.90	1,436.05	3,381.90	1,436.05	
Power Generation	8.11	2.43	7.02	79.76	79.65	79.76	79.65	
<b>Total</b>	<b>21,886.29</b>	<b>14,387.88</b>	<b>19,118.02</b>	<b>71,368.29</b>	<b>64,776.88</b>	<b>72,588.93</b>	<b>65,939.92</b>	
Less : Inter Segment Services	579.66	317.79	282.02	1,488.70	926.54	1,488.70	926.54	
<b>Net Sales/Income from operations</b>	<b>21,306.63</b>	<b>14,070.09</b>	<b>18,836.00</b>	<b>69,879.59</b>	<b>63,850.34</b>	<b>71,100.23</b>	<b>65,003.38</b>	
<b>Segment results before finance costs, exceptional items and tax:</b>								
Sales	2,243.80	1,560.87	1,658.64	7,660.08	6,173.85	8,020.25	6,464.65	
Services	65.54	107.65	40.65	429.77	115.72	429.77	115.72	
Power Generation	(2.96)	(0.87)	2.88	43.00	32.76	43.00	32.76	
<b>Total Segment results before finance costs, exceptional items and tax</b>	<b>2,306.38</b>	<b>1,667.54</b>	<b>1,702.17</b>	<b>8,132.85</b>	<b>6,322.33</b>	<b>8,493.02</b>	<b>6,613.13</b>	
Less: Finance Costs	493.80	563.22	398.47	2,114.30	1,519.64	2,172.78	1,559.78	
<b>Profit/(Loss) before exceptional items &amp; tax</b>	<b>1,812.58</b>	<b>1,104.42</b>	<b>1,303.70</b>	<b>6,018.55</b>	<b>4,802.69</b>	<b>6,320.24</b>	<b>5,033.35</b>	
<b>Secondary Geographical Segments</b>								
<b>Segment Revenues</b>								
Domestic	20,599.65	13,618.57	18,650.65	67,999.65	63,244.54	69,220.29	64,397.58	
Export	706.98	451.52	185.35	1,879.94	605.80	1,879.94	605.80	
<b>Total</b>	<b>21,306.63</b>	<b>14,070.09</b>	<b>18,836.00</b>	<b>69,879.59</b>	<b>63,850.34</b>	<b>71,100.23</b>	<b>65,003.38</b>	
<b>Segment results (Profit Before Interest &amp; Tax)</b>								
Domestic	2,122.87	1,553.13	1,658.17	7,669.46	6,178.54	8,029.63	6,469.34	
Export	183.51	114.51	44.00	463.39	143.79	463.39	143.79	
<b>Total</b>	<b>2,306.38</b>	<b>1,667.64</b>	<b>1,702.17</b>	<b>8,132.85</b>	<b>6,322.33</b>	<b>8,493.02</b>	<b>6,613.13</b>	
Less: Finance Charges	493.80	563.22	398.47	2,114.30	1,519.64	2,172.78	1,559.78	
<b>Profit before Tax</b>	<b>1,812.58</b>	<b>1,104.42</b>	<b>1,303.70</b>	<b>6,018.55</b>	<b>4,802.69</b>	<b>6,320.24</b>	<b>5,033.35</b>	

Note : Assets used in the Company's Operations or Liabilities contracted have not been identified to any of the reportable segments, as the assets and liabilities are used interchangeably between segments.

**Ver Kupe & Company Limited**



K. B. Agarwal  
(Managing Director)